

# PRE QUALIFICATION PACKAGE

## A2Z ENVIRONMENTAL GROUP, LLC

FEDERAL TAX ID # 52-2008446



**“Balancing the Needs of Industry and the Environment”**

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BALTIMORE, MD 21224

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FAX: 410-679-1308

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WEB ADDRESS: [www.a2zgroup.com](http://www.a2zgroup.com)

## **BUSINESS INFORMATION**

Founded 1996

Years in business 15

Number of employees last (4) years:

2007 – 41, 2008 – 39, 2009 – 46, 2010 – 63, 2011– 52

## **WORK CLASSIFICATION**

Presiding Member:	Rita Holderby	(mobile) 443-463-2675
Director of Environmental Sales:	Yvonne McMahon	(mobile) 410-808-5158
Director of Site Work:	Gary Shipley	(mobile) 443-677-0177
Director of Demolition Services/Estimator:	Michael Cardinale	(mobile) 443-807-1094
Dispatcher/Ops. Manager/Hauling Services Sales:	Kenneth Hill	(mobile) 410-808-5640
Compliance Manager:	Robert Rutherford	(mobile) 443-250-3234
Maintenance Supervisor:	Charles Holderby	(mobile) 443-250-1762
Executive Sales Rep:	Bob Holderby	(mobile) 410-977-7419

## **NAICS CODES**

**237110**-Water & Sewer Line

**237310**-Highway, Street and Bridge Const

**237990**-Other Heavy & Civil Engineering

**238910**-Site Preparation Contractors

**423320**-Brick, Stone Concrete Crushing

**484220**-Specialized Freight

**561730**-Landscaping Services

**562111**-Solid Waste Collection

**562112**-Hazardous Waste Collection

**562910**-Remediation Services

**562998**-Misc. Waste Management

## **LICENSES/CERTIFICATIONS**

### **STATE**

Maryland Department of Transportation MBE Program (MBE/DBE) - Cert. # 01-080  
DC Metropolitan Washington Area Transit Authority WMATA – Cert. # 871  
Delaware Office of Minority & Women Business Enterprise (WBE) – Cert. # DE05040557  
Pennsylvania Department of Transportation Minority Business Enterprise (MBE) – Cert. # 1377/A359

### **LOCAL**

City of Baltimore Women’s Business Enterprise (WBE) - Certification No.: 00-003840  
Prince George’s County MBE Certification (MBE) – Certification No.: 472047  
Prince George’s County Public Schools MBE Certification (MBE) – Vendor No.: 11235  
Metropolitan Washington Airports Authority LDBE– Certification No. (LDBE): LD2002-0313-2009

## **PERMITS AND LICENSES**

Maryland Business License  
Delaware Business License  
Pennsylvania Business License  
Kentucky Business License  
Virginia Business License  
Washington D.C. Master Business License – Class B  
Dorchester County Hauler’s License  
Montgomery County Hauler’s License  
Cecil County Hauler’s License  
City of Baltimore Certified Demolition Contractor License  
City of Baltimore Solid Waste Hauler’s Permit  
State of Delaware Solid Waste Transporter Permit  
Pennsylvania Hauler’s Permit  
Maryland Department of the Environment Oil Operations Permit  
Baltimore County Wastewater Discharge Permit  
Maryland Scrap Tire Hauler  
APHIS Waste Hauler

## **ENVIRONMENTAL SERVICES**

Pollution Remediation Services  
Emergency Spill Response – Land and Water  
Hazardous Waste Spills  
Bulk Transport (Liquid & Solid)  
Power Plant Cleaning  
Oil/Water Separator Cleaning  
PCB Spill Clean up  
Mercury Clean-ups & Testing  
Field Sampling  
Soil Excavation  
Drum Removal  
Industrial Cleaning  
Tank Water Treatment  
Underground & Aboveground Storage  
    Tank Removals, Installations and Upgrades

## **HAULING SERVICES**

Roll-off Trucks, Trailers  
Demolition Trailers  
On Site Loading  
Sea Containers – On Site Storage  
10, 15, 20, 25, 30 and 40 yard Roll-off Containers  
10, 20 and 25 yard Water-Tight Roll-off Containers

## **SITE INVESTIGATION & REMEDIATION**

Soil Venting Systems  
Contaminant Recovery  
Environmental Restoration  
Observation Well Installations  
Recovery Well Installations  
Dewatering Pump Installations and Repairs  
Monitoring and Maintenance of Wells and Recovery Systems  
Phase I, II, and III Environmental Site Assessments to ASTM Standards

## **DEMOLITION SERVICES**

Razing  
Chimney Demolition  
Small Bridge Demolition  
Interior Stripping  
Industrial Dismantling  
Selective Demolition

## **SITE WORK SERVICES**

Clearing and Grubbing  
Erosion and Sediment Control Devices  
Excavation and Trenching

## **OTHER SERVICES**

Emergency Services Available  
Concrete Crushing/Removal  
Saw Cutting  
Breaking  
Recycling

## REPRESENTATIVE CLIENT LIST

Allied Contracting  
Allied Waste  
Allison Transmission  
Amerada Hess  
American Infrastructure  
Amtrak-National Railroad  
Baltimore City Dept. of Public Safety  
Baltimore County Public Schools  
Browning Ferris Industries (BFI)  
BG&E-Wagner Power Plant  
Bishop & Associates  
Blast Tech International, Inc.  
British Embassy  
Carroll Independent Fuel  
Cherry Hill Construction  
Cintas  
Clean Venture  
Constellation Power Source Generation  
CSX  
Dann Marine Towing  
Daisy Construction Company  
Davis Ship Service  
Duke Realty  
Edgar Brooks & Son  
Environmental Quality Resources  
Facchina Construction  
General Ship & Repair Services  
Griffith Energy  
General Motors  
Gray & Son, Inc.  
Hensel Phelps  
Housing Authority of Baltimore City  
Harkins Builders  
Honeygo Run Reclamation  
Interior Specialists  
Jet Blast Industrial Services  
Joseph B. Fay Company  
K&A Contractors  
Kinsley Construction Company  
Lafarge  
Manekin LLC  
Marcor Environmental  
Maryland Army National Guard  
MCM Management Corp  
Miller Environmental  
Moran Towing  
National Response Corp  
Naval Academy Facility  
P. Flanigan & Sons, Inc.  
Pessoa Construction  
Plexus Scientific  
Potomac Environmental  
Potts & Callahan  
RG Steel  
Schindler Elevator Corp.  
Six M Construction Company, Inc.  
Soil Safe, Inc.  
State of MD Dept. of Natural Resources  
Tanks Direct  
Total Environmental Concepts  
Trans Tech  
University of Maryland  
Vane Brothers  
Verizon  
Walter Reed Medical Army Center  
Whiting-Turner  
Zurich Insurance Corp

## INSURANCE INFORMATION

**GENERAL LIABILITY:** Ace Insurance Company:

\$2 Million Policy Aggregate

\$1 Million Each Occurrence

**AUTOMOBILE:** Ace Insurance Company:

\$5 Million Combined Casualty

**WORKERS' COMPENSATION:** Injured Workers Insurance Fund

\$1,000,000 Each Accident

\$1,000,000 Disease, Each Employee

\$1,000,000 Disease, Policy Limit

**EXCESS/UMBRELLA LIABILITY:** \$5 Million Each Occurrence

\$5 Million Policy Aggregate

## CONTRACT VALUE OF WORK

Calendar year

2005 - \$6,333,631

2008 - \$7,499,747

2006 - \$6,322,531

2009 - \$5,857,451

2007 - \$5,676,033

2010 - \$7,872,692

## OTHER VALUES

Equipment Value Owned \$3,402,846

Total Asset Value \$4,308,120

Total Liabilities \$2,832,663

### **Largest Contracts**

HABCO \$1,171,000 (hauling)

Constellation \$3,587,623

### **Largest Dollar Amount per Contract**

Duke Realty \$1,153,127 (site work)

**Expected volume** \$12,000,000 / 100 projects

### **CREDIT INFORMATION**

BCSB (Account # 1060050555)  
PO Box 397  
Perry Hall, MD 21128  
Daniel R Wernecke (410-256-5000)

### **CREDIT REFERENCES**

**ENVIRONMENTAL RECOVERY CO.**  
1076 Old Manheim Pike, Lancaster, PA 17601  
Sandy Yeagley  
717-393-2827 (phone)  
717-393-6514 (fax)

**PORTER BROTHERS CONTRACTING, INC.**  
504 Bantry Court, Forest Hill, MD 21050  
Jamie Porter  
410-638-1114 (phone)  
443-640-6373 (fax)

**NORTHERN ENERGY GROUP**  
520 W Irvin Ave, Hagerstown, MD 21742  
Percy Glenn  
240-329-8237 (phone)  
301-733-0786 (fax)

**HONEYGO RUN RECLAMATION CENTER**  
10710 Philadelphia Rd, Perry Hall, MD 21128  
JeAnnie Rumsey  
410-335-9500 (phone)  
410-335-1743 (fax)

### **Resident Agent**

Mathew G Hjortsberg  
6<sup>th</sup> Floor  
29 W. Susquehanna Ave  
Towson, MD 21204

## OSHA HOURS

2004 – 38,499	2008 – 107,886
2005 – 89,440	2009 – 105,931
2006 – 88,000	2010 – 125,408
2007 – 97,420	

*Incidents 0*

## SAFETY & HEALTH

“Worker’s Compensation Experience Modification Rate” for the past four years and the current years.

2004 – 0.88
2005 – 1.03
2006 – 0.86
2007 – 1.03
2008 – 0.96
2009 - 0.82
2010 – 0.57

“Worker’s Compensation Experience Modification Rate” is shown above, is for our Local/Regional firm (Solely our firm).

We do have a written Safety Program for field operations.

We do conduct Job Site/Project Safety Inspections.

Robert Rutherford is our safety compliance manager.  
He has the authority to make decisions on a job site.

We do hold site Safety Meetings weekly and per job.

We do hold craft “toolbox/tailgate” meetings at the start of each project. Site supervisors are to hold these meetings.

We do maintain a chemical information list and Material Safety Data Sheet for all hazardous chemicals used, as specified in the Maryland “Right-to-Know” Law.



The undersigned warrants and represents the data provided above is accurate in every respect.

Prepared by: Rita Holderby  
Printed Name Signature

Date: \_\_\_\_\_ Title: Presiding Member